



Software
Testing
Company

Partner programs

1

Channel (referral) partner

Partner recommends a1qa to his client(-s) and gets a commission from sales. The partner leads the entire sales process independently.

Lifetime

Partner receives 5% from customer's payments during all lifecycle of a project.

12 months

Partner receives 10% from customer's payments during 12 months from the first payment.

If we sign a "12 months" partnership agreement, we should also sign an Addendum.

All partnership agreements should be issued through the Concord system.

PARTNER BENEFITS

Commission

Partners receive a well-deserved financial reward and prompt payments for the efforts.

Technical support

The partners of a1qa can get technical support and answers to any questions regarding our services if necessary.

Marketing support

Partners receive sales tools and a wide range of marketing materials: free brochures, case studies, technical documents, promotional letters, banners, etc.

No additional costs

The a1qa partner program is free and does not require any additional investment or commitment from the partner.

2

White label partner

The basic partner's proposal to the clients is covered by a1qa testing services. As a result, the partner's clients will get a complex solution branded with the partner's name and produced by the efforts of a1qa specialists.

DOCUMENTATION OF PARTNERSHIP

This type of partnership presupposes two contracts signed: one between partner and his client, the other - between partner and a1qa. The partner receives the difference of two contract sums.

MODELS OF COOPERATION BETWEEN PARTNER AND HIS CLIENT



Fixed price model



Times & materials model



Dedicated team

As our partner, you will have a1qa support with a proposal to your clients.

PARTNER BENEFITS

Marketing support

a1qa partners receive sales tools and a wide range of marketing materials: free brochures, case studies, technical documents, promotional letters, banners, etc. If the partner needs some materials without a1qa logo, it is not a problem for us.

Technical support

a1qa partner can get technical support and answers to any questions regarding our services if necessary. We can provide dedicated salespersons or technical experts for the calls with your clients.

No additional costs

The a1qa partner program is free and does not require any additional investment or commitment from the partner.



Join a partner program to help your customers enhance software quality!

Send your request

a1qa.com

